

*Women's
Creative Leadership Network*

Networking Tips



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The Women's Creative Leadership Network is a group of everyday women who have an extraordinary passion for making the world a better place. As a member of this network, you have the opportunity to connect with many talented, virtuous women in your own community and all over the world! These networking tips will help you to make the most of your affiliation with the group, and can also be used in your other relationship-building efforts. Remember, we are stronger together!

Tip #1: Begin by thinking about what you want to give, rather than what you want to get.

Remember that networking is about building mutually beneficial relationships where you can both share and receive ideas, resources, and connections.

Tip #2: Clearly and specifically define what you are seeking.

Have a strong understanding of your own needs before you reach out for help so that you can identify the best partners and let them know how they can support you.

Tip #3: Visualize and describe the potential impact of each relationship.

Let others know how working together will benefit and create stronger opportunities and impact for everyone involved.

Tip #4: Ask how you can help the other person achieve her goals.

Don't assume that you know what other people need, and remember that some people may hesitate to reach out for help when they need it most.

Tip #5: Follow through on your commitments.

If you say that you are going to do something, do it soon and do it well.

Tip #6: Don't expect immediate results.

Developing relationships takes time. Once you connect with the right people, invest your time in the relationship.

Tip #7: Stay in touch.

Keep your network in mind as you come across ideas or resources that might benefit others. Share these resources, or just send a note to say hello.

Tip #8: Be grateful, and express your gratitude.

Let others know how much you appreciate their time and assistance.